



Name/Prior/URL	Address/Phone	Metro-area 2018 revenue	Total 2018 revenue	Metro-area employees	Headquarters	Year founded	Top local executive
1 Power Solutions LLC ^① powersolutions-llc.com	17201 Melford Blvd., Suites A-K Bowie, MD 20715 301-794-0330	\$286.1 million	\$292.56 million	1,130	Bowie	1998	James Giles Jon Eugenio, Owners
2 Freestate Electrical Cos. ^④ freestateelectric.com	13335 Mid Atlantic Blvd. Laurel, MD 20708 301-595-0665	\$226 million	\$226 million	950	Laurel	1984	Michael Dugan, President mdugan@freestateelectric.com
3 J.E. Richards Electric Inc., a Phalcon Ltd. company ^③ www.jerichards.com	10401 Tucker St. Beltsville, MD 20705 301-345-1300	\$220.16 million	\$431.25 million	950	Farmington, CT	1983	Edward McCarty, President edmc@jerichards.com
4 Rosendin Electric ^② rosendin.com	23001 Ladbrook Dr. Sterling, VA 20166 703-707-8200	\$185 million	NA	7,400	San Jose, CA	2009	Keith Douglas, VP Brian Brobst, Director Bennett Rhodes, Division manager Darren Salyards, Division manager Ian Foster, Division manager Matthew Orosz, Division manager
5 Mona Electric Group Inc. ^⑤ getmona.com	7915 Malcolm Rd. Clinton, MD 20735 301-868-8400	\$148.56 million	\$148.56 million	725	Clinton	1966	Vincent "Cap" Mona, Founder/Chairman cap.mona@getmona.com David McKay, President/CEO dave.mckay@getmona.com
6 Singleton Electric Co. Inc. ^⑥ singletonelectric.com	7860 Cessna Ave. Gaithersburg, MD 20879 301-258-2600	\$88.41 million	\$88.41 million	300	Gaithersburg	1954	John Singleton, CEO jack@singlelec.com
7 Perlectric Inc. ^⑦ perlectric.com	2711 Prosperity Ave., #300 Fairfax, VA 22031 703-352-5151	\$74.72 million	\$74.72 million	360	Fairfax	1992	Michael Perle, President
8 Heller Electric Co. Inc. ^⑩ hellerelectric.com	14218 Brandywine Rd. Brandywine, MD 20613 301-372-6816	\$51.29 million	\$51.29 million	142	Brandywine	1946	Brian Heller, President brianheller@hellerelectric.com
9 Contemporary Electrical Services Inc. ^⑨ cont-elec.com	1954 Isaac Newton Sq. W. Reston, VA 20190 703-255-9226	\$50.19 million	\$50.19 million	300	Reston	1989	Scott Broadbent, Owner
10 Beckstrom Electric Co. ^⑪ beckstromelectric.com	37277 E. Richardson Ln. Purcellville, VA 20132 540-338-2344	\$44.64 million	\$44.64 million	145	Purcellville	1989	Mick Beckstrom, President
11 C3M Power Systems LLC ^⑫ c3mpowersystems.com	1030 Hampton Park Blvd., #200 Capitol Heights, MD 20743 240-716-7100	\$36.7 million	\$45.64 million	177	Capitol Heights	2014	Mark Ketchel, SVP Chuck Hinton, VP Chuck Tomasco, VP chuck.tomasco@c3mpowersystems.com
12 RTL Electric Co. Inc. ^⑬ rtlelectric.com	14700A Flint Lee Rd. Chantilly, VA 20151 703-818-1900	\$26 million	\$26 million	115	Chantilly	1983	Bob Lawall, President Rob Lawall, VP robl@rtlelectric.com
12 Total Electric Inc. ^⑭ totalelectric.org	16000 Trade Zone Ave. Upper Marlboro, MD 20774 301-390-4800	\$26 million	\$26 million	150	Upper Marlboro	1983	John Homick, President
14 Merical Electrical Contractors Inc. ^⑰ mericalelectric.com	6411 SW Crain Hwy. Upper Marlboro, MD 20772 301-952-9100	\$4.2 million	\$4.2 million	25	Upper Marlboro	1969	Timothy Donaldson, President timd@mericalelectric.com Sheila Donaldson, Secretary/treasurer sheilad@mericalelectric.com Philip Buhler, VP philb@mericalelectric.com