

WASHINGTON BUSINESS JOURNAL

THE LIST

ELECTRICAL CONTRACTORS

RANKED BY METRO-AREA 2021 REVENUE



Name/Prior/URL	Address/Phone	Metro-area 2021 revenue	Total 2021 revenue	Metro-area employees	Headquarters	Year founded locally	Top local executive
1 Power Solutions LLC powersolutions-llc.com	17201 Melford Blvd. Bowie, MD 20715 301-794-0330	\$423.63 million	\$431.56 million	1,420	Bowie	1998	James Giles Jon Eugenio, Owners
2 J.E. Richards Inc., a Phalcon Ltd. company ④ jerichards.com	4600 Hargrove Dr., #100 Lanham, MD 20706 301-345-1300	\$380.87 million	\$592 million	1,500	Farmington, CT	1983	Edward McCarty, President edmc@jerichards.com
3 Freestate Electrical Cos. ② freestateelectric.com	13335 Mid Atlantic Blvd. Laurel, MD 20708 301-595-0665	\$302 million	\$302 million	1,000	Laurel	1984	Timothy Miller, President tmiller@aeselectrical.com Michael Dugan, Chairman
4 Rosendin Electric Inc. ③ rosendin.com	23001 Ladbrook Dr. Sterling, VA 20166 703-707-8200	\$258.87 million	\$2.4 billion	150	San Jose, CA	2009	Keith Douglas, COO Brian Brobst, VP, preconstruction Matthew Orosz, VP Dave Derosier, Division manager dderosier@rosendin.com Ian Foster, Division manager Darren Salyards, Division manager
5 Mona Electric Group Inc./ArchKey Solutions ⑤ getmona.com	7915 Malcolm Rd. Clinton, MD 20735 301-868-8400	\$138.54 million	\$1.1 billion	555	Clinton	1966	David Howell, President
6 C3M Power Systems LLC ⑦ c3mpowersystems.com	1030 Hampton Park Blvd., #200 Capitol Heights, MD 20743 240-716-7100	\$83.2 million	\$110.3 million	248	Capitol Heights	2014	Chuck Hinton, SVP Chuck Tomasco, SVP chuck.tomasco@c3mpowersystems.com Kevin Kilfeather, VP kevin.kilfeather@c3mpowersystems.com
7 Perlectric Inc. ⑧ perlectric.com	2711 Prosperity Ave., #300 Fairfax, VA 22031 703-352-5151	\$72.2 million	\$72.2 million	279	Fairfax	1992	Scott Pinto, President scott.pinto@perlectric.com
8 Contemporary Electrical Services Inc. ⑨ cont-elec.com	1954 Isaac Newton Sq. W. Reston, VA 20190 703-255-9226	\$53.83 million	\$53.83 million	250	Reston	1989	Chris Broadbent chris@cont-elec.com Scott Broadbent, Owners
9 Beckstrom Electric Co. ⑪ beckstromelectric.com	37277 E. Richardson Ln. Purcellville, VA 20132 540-338-2344	\$45.01 million	\$45.01 million	114	Purcellville	1989	Tony Gentry John Slingerland, Owners/partners
10 EMR/Electric Motor Repair Co. ⑫ emrco.com	5316 Sunnyside Ave., #104 Beltsville, MD 20705 301-931-7000	\$29 million	\$29 million	35	Baltimore	1927	Caroline Kauffman-Kirschnick, President/ CEO ckauffman@emrco.com
11 Hanley Energy Electrical LLC ⑬ heellc.com	44381 Russell Branch Pwy. Ashburn, VA 20147 703-964-5454	\$24 million	\$26.6 million	170	Ashburn	2019	Clive Gilmore, CEO clive.gilmore@us.hanleyenergy.com William Warwick, COO William.warwick@heellc.com
12 Total Electric Inc. ⑭ totalelectric.org	16000 Trade Zone Ave., #303 Upper Marlboro, MD 20774 301-390-4800	\$23 million	\$23.46 million	90	Upper Marlboro	1983	John Homick, President
13 RTL Electric Co. Inc. ⑮ rtlelectric.com	14700A Flint Lee Rd. Chantilly, VA 20151 703-818-1900	\$20.95 million	\$20.95 million	70	Chantilly	1983	Bob Lawall, President Rob Lawall, VP robl@rtlelectric.com
14 Varcomac LLC ⑯ varcomac.com	141420 Sullyfield Cir., Suite A Chantilly, VA 20151 301-317-7900	\$125,000	\$200 million	550	Odenton, MD	1984	James Gyuras, President jgyuras@varcomac.com Daniel Link, VP, operations dlink@varcomac.com Mike Fones, VP, service mfones@varcomac.com Dave O'Donnell, VP, field operations dodonnell@varcomac.com